

LUNCHEON SPEAKER

Monday, June 3
Elks Lodge, 555 Otto St., PT

Speaker:



Port
Townsend
Library
Director
Melody Sky
Eisler

Topic:

Annual Summer
Reading Program

Sponsors:

1st Security Bank
& The Car Wash



Monday, June 17
Fort Worden Commons, PT

Speakers:



Kitsap Bank
PT Branch
Manager
Joy Balstad

and



Belfair
Branch
Manager
Kim Johnson

Topic:

Fraud Prevention and
Security



Sponsors:

Dove House Advocacy
Services



The Chamber
OF JEFFERSON COUNTY



June 2019

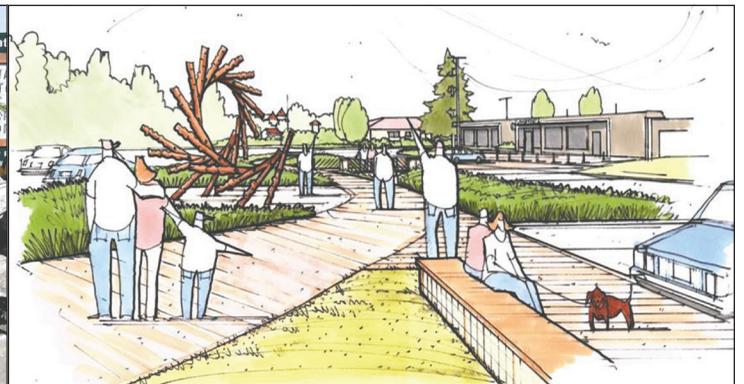
Business Insider

Serving the Businesses and Citizens of Jefferson County

Old Blue to Come Alive Again!



Photo courtesy of Deja Photography



Drawing courtesy of City of Port Townsend

It was with a mixture of sadness and excitement that most people watched this past month as “Old Blue”—the long-unused old Port Townsend Visitors Center off Sims Way—was deconstructed to make way for the new Gateway Plaza, a City of Port Townsend installation. This project has long been discussed and planned and after many years now coming to fruition.

Once completed, Gateway Park will present a welcoming respite at the entrance to Port Townsend’s Visitor Information Center just beyond the historic and much utilized Reader Board where so many events have been showcased throughout the years . . . and for many more to come. There will be gentle walkways, green space, and an amazing “walk-in” sculpture named “For Willene” (donated to the City by the internationally-known sculptor Russell Jaqua) all serving as the anchor for this project. There will be easy access to the Chamber’s Visitors Center and the wealth

of volunteer and staff talent, knowledge and technology available to all—Free!

“Old Blue,” as the building was affectionately called, hadn’t seen use in over a decade, but for many years was “THE” stopping-off place for all visitors to Port Townsend. For decades our dedicated community volunteers have populated that building providing information, maps, brochures and most importantly, personal insights and suggestions to all those who entered. Current plans include parking, bike racks, grass, rain gardens, trees and seating areas with future installation of vehicle charging stations and restroom facilities on the boards.

We thank Jim Pivarnik, Interim manager for the Port of Port Townsend, and his amazing team along with Cmd. Rocky B. Pulley and his group of men and women from Naval Magazine Indian Island who made short work of the deconstruction, salvage and haul-off of this old building to pave the way to the future.

Further updates on this project, scheduled

to launch mid-July, will be available on the Chamber’s website (www.jeffcountychamber.org) as details become available, as well as being posted to our Business Insider and with our informational emails.

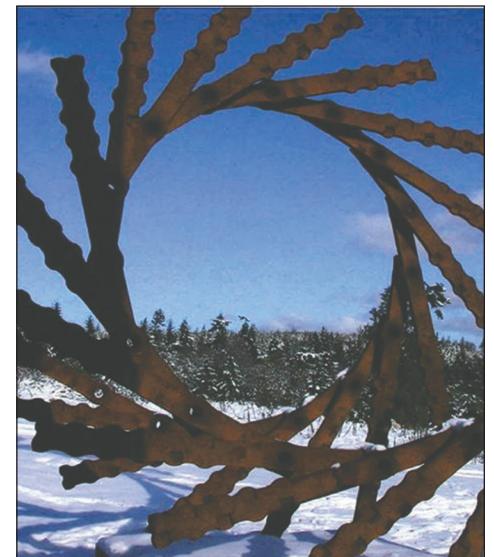


Photo courtesy of Deja Photography



Supplement to the
May 29, 2019

Port Townsend & Jefferson County Leader
226 Adams Street, Port Townsend WA 98368 ptleader.com

New to the Team

by Executive Director
Arlene Alen,
CPM, IOM



Arlene Alen

Every season brings with it change in weather, in events, in opportunities and this is the start of our "Event" season in Jefferson County. Throughout the area as the sky brightens and days lengthen all of us begin heading outdoors to the multitude of events, often competing for our attention, every weekend. One thing I've learned this year here, it is NEVER dull in Jefferson County!

You'll notice a few new to the Chamber faces on our team these days. Ashlyn Brown joins us from the maritime sector to serve as our Membership Experience Coordinator. Joining the team as our Volunteer Coordinator is Sara Wisehart, who lives in the County and has children in our schools along with 20 plus years of office management and volunteer experience. We are excited by the way these two have jumped in and are tackling their new roles. Be certain you stop by to meet them or introduce yourself at a luncheon, mixer or event so

they can get to know each other personally. Debbie Reid migrated to a position on the City's team, for family reasons, and follows her husband in career paths of government employment. We wish her well in her new role.

Women Doing Business

We've had multiple requests to start a Women's Business Group at the Chamber during my tenure and have been paying attention. We have the nucleus of a **Women Doing Business (WBD)** Steering Committee (a task force type group) and looking for a few people (men too!) who might wish to be involved in moving this project from concept to fruition. We are looking to engage and empower through educational quarterly breakfasts, mentoring, support system development, and other networking events where professional women can build relationships toward strategic business alliances and gain knowledge and explore opportunities. What a wonderful way to give back by sharing your experiences with other women assisting in their profession and leadership development. Meeting topics and activities will be based on feedback from the group whose primary goal is to provide personal and professional

CHAMBER EVENTS CALENDAR

Monday, June 3 @ 11:45 a.m. – 1:15 p.m.
Chamber Luncheon @ Elks Lodge, 555 Otto St., PT
Make Pre-Paid Reservations Online:
www.jeffcountychamber.org

Wednesday, June 5 @ 11:00 a.m.
Ribbon Cutting @ Farmers Market,
Park N'Ride, Port Townsend

Wednesday, June 5 @ 4:00 p.m.
Ribbon Cutting @ 1st Security Bank –
Port Townsend Branch, 734 Water St., PT

Tuesday, June 11 @ 5:30 – 7:00 p.m.
Joint Business after Business Mixer –
The Pourhouse, 2231 Washington St., PT AND
Pho Filling Co., 2310 Washington St., PT

Monday, June 17 @ 11:45 a.m. – 1:15 p.m.
Chamber Luncheon @ Fort Worden Commons, PT
Make Pre-Paid Reservations Online:
www.jeffcountychamber.org

development to area women across a broad demographic spectrum. Thank you for so many notes of interest and support for this project.

Young Professionals Network

An existing group gathering speed and momentum right now is our YPN (Young Professionals Network) with over 600 Facebook members. The steering committee is looking for a bit of expansion to plan an event for this summer. Ready to jump on board and help bring some of this together? director@jeffcountychamber.org for additional information or to get engaged. (Young Professionals are a growing demographic in Jefferson County. Let's help them grow our future and theirs. Congratulations to Tyler Meeks, Disco Bay Outdoor Exchange for being awarded Young Professional of the Year at the recent Jefferson County Community Leadership Awards event produced by the Chamber at Old Alcohol Plant.

Membership Information Center

Using the MIC (Membership Information Center) is easy and is part of every level of Chamber investment. Through the MIC you can post career opportunities, businesses for sale, great deals, member-to-member discounts, order tickets directly with the Chamber staff or other members and include your events and meetings on the master community calendar all at no additional expense! If you cannot recall your credentials or even remember who the person on your team might have been who signed up for access, just reach out to director@jeffcountychamber.org and we will send a link to get you started. There is tremendous value in using this tool. Try it!

Reach JCCC Executive Director Arlene Alen at director@jeffcountychamber.org and 360-385-7869.



Ashlyn Brown, our new Membership Experience Coordinator. Photo courtesy of The Chamber



Sara Wisehart, our new Volunteer Coordinator. Photo courtesy of The Chamber

CHAMBER CONTACTS

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Jessie Wedmore
Jefferson County YMCA

Physical/Mailing Address:

Jefferson County Chamber of Commerce
2409 Jefferson St.,
Port Townsend, WA 98368

The content of this publication is prepared by the Jefferson County Chamber of Commerce. We welcome submissions from Chamber members. Send articles and photos to director@jeffcountychamber.org.

MEMBER SPOTLIGHT

Port Townsend: Whale Watching Capital of the Northwest

By Keven Elliff

What sets Port Townsend apart as a tourist destination? Many residents and visitors might first think “Victorian Seaport” or “Arts Community” or “Wooden Boat Center.” But how many of us think “Whale Watching Capital of the Northwest”?

Well, if family-run Puget Sound Express has anything to say about it, we all will.

Now in its 34th year of operation, Puget Sound Express offers guaranteed half-day and full-day whale watching tours, as well as 3-day whale cruises and custom group charters. The Hanke Family – father Pete, mother Sherri, and children Christopher and Sarah – is renowned for their commitment to customer service, education and fun.

All of this is possible because five different species of whales spend time in the Salish Sea. That diversity of whale spe-

cies makes it one of the most desirable places in the world to see whales, and Port Townsend – located at the nexus of the Strait of Juan de Fuca, The San Juan Islands, and Puget Sound – is perfectly located to see all of them.

The Whales We See:

Bigg’s Orcas

Bigg’s orcas (aka Transient orcas) are apex predators—mammal-eating orcas—that feed on a variety of prey from harbor seals to sea lions, and even dolphins and small whales. This population is flourishing and is the species of orca that are seen most often.

Southern Resident Orcas

The Southern Resident orcas are a large extended family, comprised of three pods: J, K and L. Both male and female offspring remain close with their mothers for life. The Southern



Photo courtesy of Puget Sound Express

Residents are the only orca population listed as endangered by the U.S. Fish & Wildlife Service, and primarily feed on salmon. Due to low salmon runs, this population is struggling.

Gray Whales

Gray whales migrate each spring from the southern waters near Baja north to Alaska. A small group of Grays nicknamed “Sounders” often turn east into the waters near Whidbey Island to feed on ghost shrimp. Adults range in length from 43 to 49 feet and weigh up to 40 tons.



Photo courtesy of Puget Sound Express

Humpback Whales

The humpback whale is a large species of baleen whale known for breaching and other distinctive surface behaviors. Until commercial whaling was banned in 1996, humpbacks were nearly hunted to extinction. Their population has rebounded, however, and we are thrilled to have them back in our neighborhood.

Minke Whales

The elusive Minke whale is among the smallest of the baleen whales. Minkes range

in length from 23 to 33 feet and weigh up to 10 tons. They migrate seasonally from polar feeding grounds to equatorial waters, where they breed and calve. Minkes feed on small schooling fish, crustaceans, and plankton.

Puget Sound Express runs tours from Port Townsend March through October. Hop on a tour to see whales in the wild and learn why Port Townsend is becoming known far and wide as one of the premier whale watching destinations in the world.

MEMBER SPOTLIGHT

Opportunity Zones Updated

An exciting new program to encourage private investment in businesses located in economically distressed areas has just received further guidance from the Treasury Department. Tucked away inside the Tax Cuts and Jobs Act of 2017 was the Opportunity Zones program. The tax incentives were co-sponsored by Senators Cory Booker and Tim Scott and were designed to open the doors for investment into historically-underserved urban and rural communities.

Through a competitive selection process, Jefferson County was awarded

four Opportunity Zone census tracts. These areas include Fort Worden, Downtown Port Townsend, the Boat Haven and Marina, the Port Townsend Business Park, and the Rainier Street Corridor. Outside of the city, Opportunity Zone areas include Port Hadlock and Irondale, Marrowstone Island, Quilcene, Brinnon, and the entire geography of West Jefferson County.

In early 2018, an exciting collaboration occurred between EDC Team Jefferson, the Jamestown Tribe, and the Clallam EDC. This initiative included the coordination of efforts in applying for the federal

designation, and is known as the Emerald Coast Opportunity Zone (ECOZ).

Today, efforts are underway to identify potential projects that fall within the ECOZ areas, and match them with Qualified Opportunity Fund investments. If an investor allows for their funds to remain within qualified investments for 10 years or more, the gains they enjoy on that investment will be tax free. There are other tax reduction and deferral incentives built into the program, so it promises to be a desirable investment strategy for many people.



To find out more about Opportunity Zones, and to see an interactive map of the Emerald Coast Opportunity Zone areas, please visit edcteamjefferson.org/opportunityzones.

Brian Kuh
Executive Director
EDC / Team Jefferson
360.406.1123

MEMBER SHOWCASE

The Northwest Maritime Center Campus Celebrates 10 Years



Courtesy of Northwest Maritime Center

The Northwest Maritime Center is both a gathering place and a campus for formal and informal education. We are a public space at the water's edge that offers access to all for exploring the beach on a sunny day or celebrating major life events in a venue that amplifies the natural beauty of the seascape.

Get Ready for Races!

Now in its fifth year, Race to Alaska has received national media attention and is already a 'bucket list' event for the maritime world. This year we have 44 teams racing to Ketchikan. Eight of those teams are from Jefferson County and one from Amsterdam! Year two of SEVENTY48 is shaping up to be just as big as the first. This human-powered race from Tacoma to Port Townsend (70 miles in 48 hours) ends at the Ruckus the day before the R2AK starts—don't miss it!

Programs

We offer programs for all ages. Recently, we have focused on the development of maritime skills training. Last summer, we began a program called Real World Readiness with the Jefferson County Juvenile Courts. RWR aims to teach adjudicated youth job readiness and the necessary skills for

entry level positions in the maritime industry. This fall, they will be able to register as students in our Maritime Skills Center for juniors and seniors. This is a partnership with West Sound Tech Skills Center and the Port Townsend School District.

Wooden Boat Festival

As the largest wooden boat festival in North America, the Wooden Boat Festival has been at the center of our region's wooden boat renaissance since it began in 1977. Free after hours to "locals" —Bar Harbor and the stage are open to the public after 6 pm Thursday through Saturday. Join the festivities this year, September 6-8, 2019.

Wooden Boat Chandlery

The goal of the Wooden Boat Chandlery is to provide professionals, novices, and the curious public with hard-to-find gear, harder-to-find knowledge, and a chance to connect with subject experts through in-store demonstrations. The Chandlery also carries outdoor gear and apparel from your favorite brands: Patagonia, Ortlieb, Darn Tough, Stanley, Klean Kanteen, and more.

Visit Campus

Come visit our campus any time. Our boatshop is open to visitors, check out the H. W. McCurdy Library, have a cup of coffee at Velocity or just spend time at the beach. We also offer Maritime Simulator Tours Saturdays from 12 to 4 pm and Waterfront Boat Tours—Fridays and Saturdays from 12 to 4 PM, Sundays from 10 am to 2 pm—June 7 through Labor Day.

Don't miss the RUCKUS!

June 2, 2019 12 - 8 pm

Pope Marine Park

Celebrate the finishers of SEVENTY48 and send off the Race to Alaska teams.

Live Music / Food Vendors / Beer Garden / See the Boats / Free Tattoos

MEMBER SPOTLIGHT

Northwest Water Wellness Store

Northwest Water Wellness store was opened in August 2011 by Jim & Marian Gilliland. Jim has been a small business owner in Jefferson County since 1990 and was introduced to Hydrogen-Rich Water in 2008, known as Kangen Water®, after encountering cancer in their family. After experiencing Kangen Water, Jim felt a moral obligation to share it with the world. Since that time Jim now travels the world lecturing on wellness and his business has spread to over 40 countries.

Northwest Water Wellness located at 2455 Jefferson St (next door to the Chamber of Commerce) supplies the finest clean tasting, hydrating, alkalized, antioxidant, drinking water.

The absolute best water is Hydrogen-Rich Water (aka *Kangen Water*)! Kangen Water is being hailed as the (new fountain of youth) by doctors, fitness experts, and celebrities who are enjoying its health, healing, disease prevention, and anti-aging benefits in their personal lives, every day. But why is Kangen, Hydrogen-Rich Water different from regular H₂O water? Well, Kangen Hydrogen-Rich Water is water that has more therapeutic hydrogen gas in it. And this additionally dissolved hydrogen is what helps reduce bodily inflammation, creates glowing skin, aids in athletic

performance, and skyrockets antioxidant production to help keep you healthy, and feeling and looking younger longer.

If Kangen Hydrogen-Rich Water is so good for you, where do you get it - if not in bottles? Well, think of it this way: in order to benefit from this fountain of youth - you must drink *directly* from the fountain! Water that's bottled-up has already lost its luster. Remember your 10th-grade science lessons? Hydrogen is the lightest and smallest molecule on the entire periodic table. So, if it was bottled up, the hydrogen in the water would literally be a Houdini escape artist, the small molecules of hydrogen would quickly escape out of the bottle within a couple days. The only way to get this water, in all its glory, is to visit our store or attach a Kangen Water Ionizer directly to your home water faucet and daily use a reusable water bottle. Not only will this give you the freshest and healthiest water every day, but think of all the plastic bottles it'll keep out of the landfill and oceans.

Coming this summer Northwest Water Wellness store has a goal of offering organic coffee and espresso as well as antiques and collectibles to stay in step with the culture of Port Townsend.



Northwest Water Wellness

Jim & Marian Gilliland

www.NothwestWaterWellness.com

kangen.office@gmail.com

(360) 379-5476

With Our Thanks

The Jefferson County Chamber of Commerce extends its appreciation to the **EDC / Team Jefferson** and **Northwest Water Wellness** for sponsoring our Chamber Luncheons in May and to the **Old Alcohol Plant Inn & Restaurant** for hosting our Business after Business Mixer on May 14.

Jefferson County Commissioner Kate Dean and Port Townsend City Manager David Timmons for your wonderful Chamber luncheon presentations..

VOLUNTEER SNAPSHOT

Volunteering with the Chamber

There are as many different reasons to volunteer as there are opportunities. For some it's a way to fulfill retirement goals and enrich their lives giving back to the community and for others it is a fabulous way to enhance their own community knowledge and assist in building their careers. Something for everyone!

Justina Sutherland said, "I volunteer because it gives me a chance to meet new people, give back to the community I love so much, and learn new information constantly. I contribute a different view of Port Townsend. As a local, I was born and have lived my whole life here. I can relate to kids and adults because I can look back on the fun I had growing up here. One of the best things about volunteering at the Chamber is the other volunteers. They are so kind and work so well together as a team. It's fun. All of this helps me learn more about my own community and enhances my career as a Realtor."

"I started volunteering at the Chamber in 1999 and worked 8 hours a week there for 15 years. It's just this year that I've started to cut down and do a bit less. I've had so much fun; the time has just flown by. The great thing about volunteering is there isn't any "aging out" as long as you can do the necessary tasks. I retired from 60 years in credit union management and I find volunteering here to be fun and entertaining as well as very fulfilling,"



Volunteer Justina Sutherland. Photo courtesy of the Chamber

Ron Brantner said.

"As a working mom," says Jen Forest, "I find volunteering at the Chamber an amazing experience that allows me to share this cool community with our visitors, especially families. I'm a mom, a realtor, a wife and a 'dog person' so life is pretty busy in any given week. I find taking the time to interact with our visitors is important and so rewarding. I cannot think of anything I'd rather be doing and the flexible scheduling at the Chamber makes it easy for me to fit this into my busy schedule and stay engaged."

Learn more about these Volunteering opportunities at our next Volunteer Opportunity Meet-up, July 13, 2019. 2409 Jefferson Street Port Townsend 10:30-11:30 a.m. RSVP/more info contact: info@jeffcountychamber.org

MEMBER SPOTLIGHT

Taste of Port Townsend

It's almost time for us to taste the town. This year on Thursday, June 6th from 5-8 pm at the Northwest Maritime Center we'll get to Sip & Sample sumptuous tastes from local restaurants, breweries, wineries and cideries. Tickets are now on sale and can be purchased at Eventbrite.com

This year's participants are Key City Fish Co., Alchemy Bistro and Wine Bar, Aldrich's Market, The Castle in PT, Howell's Sandwich Co., Taps at the Guardhouse, Reveille at the Commons, Pane d' Amore, Banana Leaf Thai Bistro, Elevated Ice Cream Co. & Candy Shop, Silverwater Café, Finistere, The Old Whiskey Mill, Alpenfire Cider, Finnriver Farm and Cidery, Marrowstone Vineyards, Port Townsend Brewing Co., Port Townsend Vineyards, Sunrise Coffee Co., The Spice and Tea Exchange, and Discovery Bay Brewing.

Join Main Street for a culinary adventure-in support of our local Port Townsend Main Street Program. We are excited about the menu this year feasting lots of local tastes from savory to sweet perfectly complimented by delicious hand-crafted artisan beverages," says Mari Mullen, Executive Director of the Port Townsend Main Street Program.

Purchase a raffle ticket at the event for \$10 – you could win The Tasty Prize!

The Tasty Prize is a bountiful food-themed gift basket filled with treats, gifts and special event gift certificates donated by local businesses.

The Taste of Port Townsend is sponsored by Key City Fish Company, Sysco, and generous participating businesses.



Photo courtesy of Deja View Photography

Tickets:

\$55 Food & Alcohol Tastes

\$40 Food Only Tastes

Tickets purchased by June 3rd receive early entry to the event at 5 p.m.
Tickets sold at the door begin at 6 p.m. (if space is available).

This is a 21+ event, please bring valid ID.

Details at www.ptmainstreet.org.

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RISING ENTREPRENEUR

Our local companies never cease to amaze us with their innovation and the broad reach of their products and services – regionally, nationally and internationally. Each month, we will highlight a local business that is an innovative and rising sector leader whose entrepreneurship is expanding and adding to the local economy and strengthening our workforce.

Bryce Harbin & Company

by Arlene Alen

After two years of hard work Bryce Harbin has established a lawn mowing hobby which is turning into a business. With three employees, a good business plan for future growth, a working schedule, good public relations and cash reserves. Isn't that what you should do when you are starting a business?

Bryce is in the sixth grade at Blue Heron Middle School, 12 years old, and when he was 10 decided that to save money for Xbox games, so he started mowing his family's lawn. They gave him \$10. Then a neighbor asked if he could do theirs, too. Bryce quickly learned that he was able to buy a lot of games with some hard work and a 'business' was born. Today Bryce has 11 lawns under his care and the assistance of three friends "staffers:" River Morris, best-bud, old neighbor and classmate, Peter Giddens and Drew Morris (not related to River).

Bryce checks in with his "clients" to let them know when they'll be showing up and scheduling lawn cutting to fit the growth pattern of each individual lawn. It's a pretty amazing model. Their best marketing agents are his parents, Mike and Heather Harbin, who own Mo-Chilli BBQ Inc, successful entrepreneurs helping grow the next generation. They no doubt brag about their son's business—hobby business—on a regular basis.

Bryce is an articulate and thoughtful young man with an eye on reinvesting some savings in more

equipment for the business. His friend Drew is in eighth grade now and in two years will be able to drive. He hopes once Drew drives, they can load up a trailer and take their then 'business' on the road throughout Port Townsend.

Bryce said he has all the Xbox stuff he wants now and is just saving money. "I probably will be buying an electric weed whacker as they are pretty easy for me to use and to handle and will really help us do more" he explained. Granted, with these specialized services, "the cost per lawn may go up a bit and the cost does vary based on the size of lawn," he added.

"My friend Drew was saying that he wanted to get a new bike that costs almost \$250. And I told him he could come help me mow some lawns and he could earn that money really fast," said Bryce. Some days he cuts lawns from when he comes home from school to almost 7:00 p.m. and is late for dinner. Mom is very forgiving in this regard. "We tell our customers our 'season' goes between April and September because that's when most of the lawns need cutting, and it ends just in time for the start of football season. I'll be starting my second year as a lineman this fall and love it," Bryce declared.

***Bryce Harbin & Company:
Building a future one lawn at
a time.***

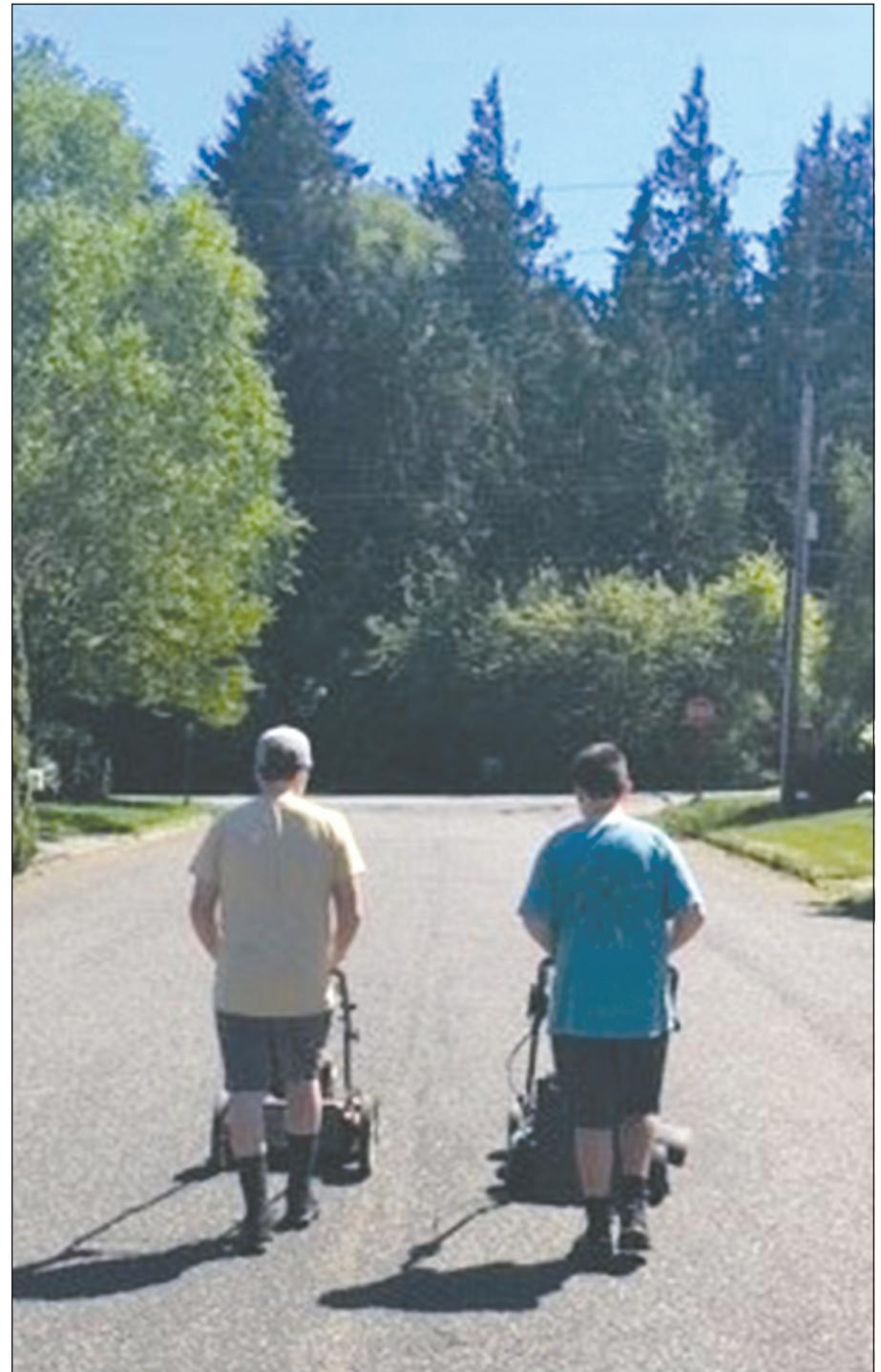


Photo courtesy of Mike Harbin

Jefferson County
Chamber of Commerce
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MEMBER PROFILE

The Wash House Salon

"We are so excited to be in our shop – with a fabulous view of the sea! Imagine, watching the Parade of Boats and Blessing of the Boats from my salon chair? That is just what happened last week for a few of my clients. To a person, all are thrilled with this move to 435 Quincey St, Port Townsend." She said.

Further, she stated, "The parking is ideal, and the shop now has a cozy, elegant and yet modern feel with the same amazing service and skills."

Melissa and her Wash House Salon have been in Port Townsend for 4 years having relocated from Santa Monica, California. What I love about this community, says Melissa, "is the love and support from the community, it is just fabulous and so different and welcoming than anywhere I've lived before".

The Wash House Salon details can be found on their website. www.misspursley.com



Photo courtesy of the Chamber

Thank you for your ongoing support of the
Chamber and our Community

President's Circle



Fort Worden

— PORT TOWNSEND —

A HISTORIC GATHERING PLACE



The Port

OF PORT TOWNSEND

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Extreme Visionary



1ST SECURITY BANK

CHAMBER MIXER

Join Us for a
Business after Business Mixer

DATE & TIME

Tuesday, June 11, 2019

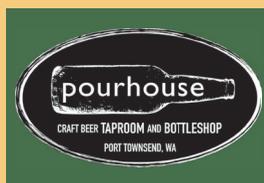
5:30-7:00 pm

Two Great hosts the Pourhouse &
Pho Filling Company. Join us for amazing
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LOCATION

Pourhouse

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